



Contents

Introduction	04	
Methodology		05
Scores	06	
Power Scores		07
The Power Grid		
SMILE 2024: Nominees		09
Maestros	10	
Virtuosos		- 13
Afficionados	18	
Pathfinders		- 21
About The Panel	25	
About The PRactice		
About Reputation Today	28	

Introduction

In the early days of social media, the holy grail of success was a hefty follower count and a steady stream of likes. Platforms like Facebook and Instagram gamified engagement, rewarding creators with a dopamine rush of validation for every click and heart. But for PR professionals, this surface-level popularity wasn't enough. We needed a deeper understanding - a way to measure the true impact of our social media efforts and identify the communicators who were genuinely moving the needle.

Thankfully, the metrics landscape has matured alongside social media itself. We've moved beyond vanity metrics to a more nuanced approach focusing on engagement. Likes and follower counts still hold some value, but they're just one piece of the puzzle. Today, PR professionals are looking at data that reveals how deeply audiences connect with content, how effectively it's sparking conversations, and ultimately, how it's influencing brand perception and driving business goals.

For instance, the Engagement-to-Reach ratio goes beyond simply counting likes and comments and tells us the percentage of people who saw our content and interacted with it in some way. Another valuable metric is Dwell Time, which measures the average amount of time users spend on a webpage reached through social media. Longer dwell times suggest the content is interesting, informative, and relevant to the audience's needs.

Social listening is another powerful tool in the new metrics landscape. By tracking brand mentions, sentiment analysis, and trending topics, we can gain valuable insights into how audiences perceive our clients and the industry as a whole. This allows us to tailor our messaging, identify emerging issues, and participate in truly meaningful conversations with the target audience.

Looking beyond individual posts, we can also measure the impact of social media campaigns on website traffic, lead generation, and even sales conversions. By integrating social media data with other marketing channels, we can paint a clearer picture of the ROI (Return on Investment) and demonstrate the tangible value that social media brings to the table.

This shift in focus from vanity metrics to meaningful engagement has significant implications for identifying and recognising successful social media communicators. The PRactice's annual Social Media Influencers Listing Engine (SMILE) report, which recognises those at the forefront of our industry, exemplifies this approach. The communicators haven't simply amassed a large following - they've carved out unique niches, shared valuable insights, and sparked meaningful conversations within their communities. They understand the power of social media not just to broadcast messages but to connect, inspire, and ultimately, drive positive change.

By recognising these active communicators, we celebrate the power of authentic engagement. We inspire future generations of PR professionals to embrace this new metrics landscape and harness social media's true potential to connect with audiences on a deeper level and make a lasting impact.

Disclaimer: This is a report and not a ranking.

Methodology

Identification of Influencers

From a pool of over 100 nominees, we identified 59 influential names. To make this selection, we focused on individuals who actively participate on social media (specifically Twitter and LinkedIn) and have a strong presence. This meant considering those with at least 800 followers on Twitter and 1000 connections on LinkedIn. Additionally, they must have consistently created and shared original content in the past six months.

It is important to note that this selection process is based on our proprietary Social Power Score formula. We have not factored in other social media platforms at this time.

Calculation and Standardization

To normalize the Impression Scores, they were multiplied by 2. Subsequently, the Follower, Impression, and Engagement Scores were added together, and the result was divided by 3 to obtain the Power Score.

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Determining the Power Score

These calculations culminated in the Power Score ranging from 1 to 10 for Twitter and 2 to 9 for LinkedIn. We rounded the average score to 4, using it as the median Power Score within the four quadrants.

Mapping the Power Score We used the Power Score to map our final list of individuals into 4 quadrants: • Maestros • Virtuosos • Aficionados • Pathfinders

Data is verified and accurate as of April 22nd, 2024

Scores

\mathbf{N}

Followers

No. of Followers	Score
801-1500	1
1501-2000	2
2001-3000	3
3001-4500	4
4501-7500	5
7501-10,000	6
10,001-15,000	7
15,001-20,000	8
20,001-30,000	9
30,001+	10

Impressions

No. of Impressions Score

0-10000	1
10001-20000	2
20001-30000	3
30001-40000	4
40001 +	5

Engagement

Avg Tweets/month Score

0-20	1
21-40	2
41-60	3
61-80	4
81-100	5
101-120	6
121-140	7
141-160	8
161-180	9
181-200+	10

in

Followers

No. of Followers	Score
801-1500	1
1501-2000	2
2001-3000	3
3001-4500	4
4501-7500	5
7501-10,000	6
10,001-15,000	7
15,001-20,000	8
20,001-30,000	9
30,001+	10

Impressions

No. of Impressions Score

0-10000	1
10001-20000	2
20001-30000	3
30001-40000	4
40001 +	5

Engagement

Avg interactions /month	Score
0-100	1
101-200	2
201-300	3
301-400	4
401-500	5
501-600	6
601-700	7
701-800	8
801-900	9
901+	10

Power Scores

X Power Score

(X Follower Score + X Impression Score + X Engagement Score) ÷ 3

LinkedIn Power Score

(LinkedIn Follower Score + LinkedIn Impression Score + LinkedIn Engagement Score) ÷ 3

Maestros

Both LinkedIn & Twitter Power Scores > 4

Virtuosos

LinkedIn Power Scores < 4 & Twitter Power Scores > 4

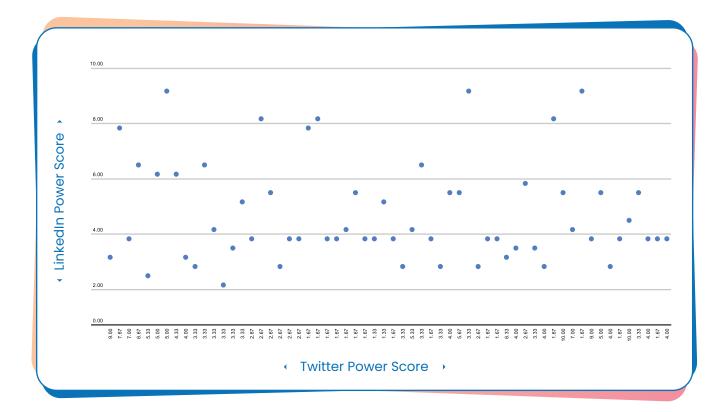
Aficionados

LinkedIn Power Scores > 4 & Twitter Power Scores < 4

Pathfinders

Both LinkedIn & Twitter Power Scores < 4

The Power Grid



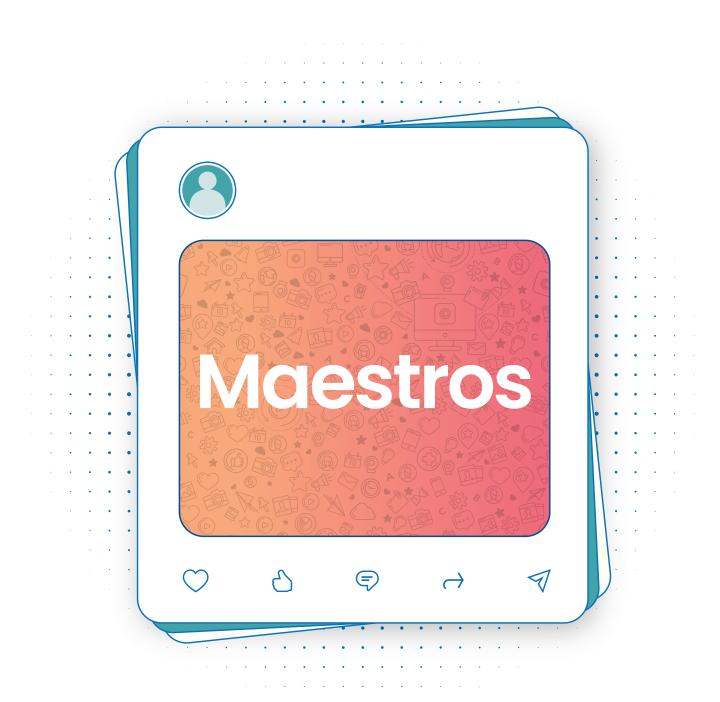
SMILE 2024: Nominees

Akanksha Jain Aman Dhall Anil Mascarenhas Aniruddha Basu Anshul Sushil **AR Hemant** Aseem Sood Ashim Gupta Ashwani Singla Bhaskar Majumdar Biswajit Dash Carson Dalton D N V Kumara Guru Dilip Cherian Sarvesh Tiwari, PhD Suresh Gaur, PhD Girish Balachandran Harshendra Verdhan Kamlesh Sharma Kiran Veigas

Krithika Bollamma Kumar Manish Megha Chhabra Melissa Arulappan Minari Shah Monica Miglani Mou Chakravorty Nadhiya Mali Neha Bahri Nikhil Dev Nitin Mantri Partha Ghosh Pooja Thakran Pooja Trehan Prasad Ramasubramanian Preeti Juneja Priya Patankar Priyadarshini SK Puneet Gupta Rakesh Thukral

Rishi Seth Rohit Bansal Ronit Baugh **Rozelle** Laha Ruchica Tomar Sadhna Arya Seema Ahuja Senjam Raj Sekhar Shailesh Goyal Shekhar Das Chowdhury Shubham Mukherjee Sourav Mishra Sunaina Jairath Tilak Chowdhury Tuhina Pandey Udit Pathak Vikram Kharvi Vineet Handa Xavier Prabhu

Data is verified and accurate as of April 22nd, 2024 • All names listed in alphabetical order



Anil Mascarenhas 360 ONE _____

in anilmascarenhas
Followers 16,894
Engagement 5
Power 6.33





in bhaskar-majum- dar-8655aa4	X probasibangali
Followers 24,646	Followers 6669
Engagement 7	Engagement 7
Power 8	Power 5.33

Dilip Cherian





 \mathbb{X} dilipthecherian

 \mathbb{X} anmasc

5 Power 4.67

Followers 4,894 Engagement

Followers 58,900 Engagement 10 Power

10

Sarvesh Tiwari

PR Professionals



in	\mathbb{X}
dr-sarvesh-tiwari- 0a532522	sarveshsays
Followers	Followers
10,796	11,300
Engagement	Engagement
3	10
Power	Power
4.67	7

Harshendra Verdhan



in harshendra
Followers 11,128
Engagement 3
Power 4.67

IFFCO _____

 \mathbb{X} iamharshendra Followers

7,830 Engagement 8

Power 6

Nadhiya Mali

Agilus Diagnostics Ltd.



in \mathbb{X} nadhiyamali nadhiyamali Followers Followers 7536 10,452 Engagement Engagement 3 8 Power Power 4.67 6

Partha Ghosh Air India

in partha-ghosh-35887a9

Followers 24,868 Engagement

7

8

Power

Engagement 7 Power 5.33

 \mathbb{X}

heyyparth

Followers

6,541

Rajneesh Kumar Flipkart __ _____

in rajneeshkumar

6

Power

7.67

 \mathbb{X} rajneeeshkumar?lang=en

Followers 23,588 Engagement

10,200 Engagement 10 Power 7

Followers

Rohit Bansal _____

Reliance Industries



in therohitbansal Followers 28,339 Engagement 8 Power

8.33



9

Shubham Mukherjee Samsung India



 \mathbb{X} in Shubhm https:shubhammukherjee-199b337 Followers Followers 12,234 4,074 Engagement Engagement 5 4 Power Power 5.67 4.33

Vikram Kharvi

Bloomingdale Public Relations



in vikramkharvi Followers 27,081

Engagement 7

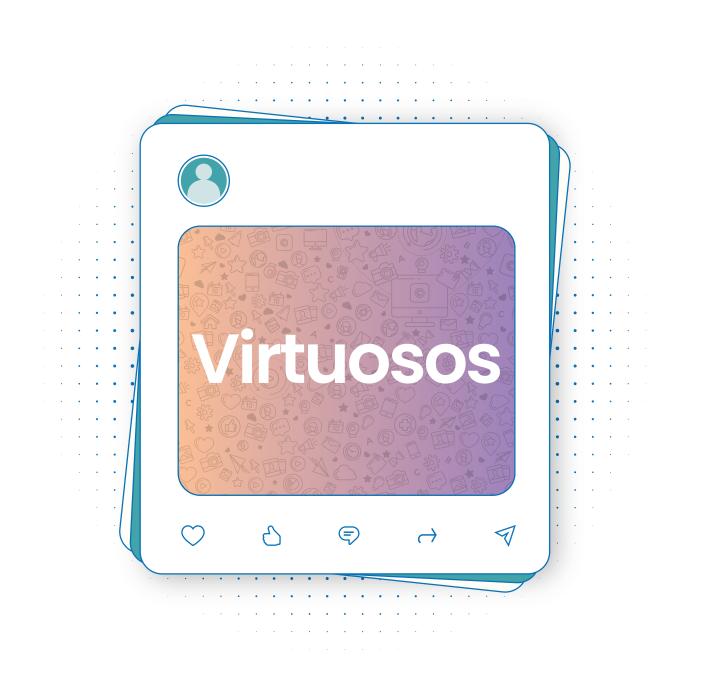
Power 8

vikramkharvi Followers

 \mathbb{X}

12,900 Engagement 10 Power

7.67



Akanksha Jain BharatPe



in	X
www.akankshajain2	akanksha_j20
Followers 10680	Followers 2587
Engagement	Engagement
534	51.74
Power	Power
4.67	3.33

Aman Dhall Comms Credible

amandhall amandhall25 30,234 1,765 1511.7 35.3 8.67 2.67

Aniruddha Basu

L&T Technology Services



in aniruddha-basu-2928b422 Followers 8,613 Engagement

> 430.65 Power

4.33

 \mathbb{X} @bose is boss

Followers 1,415 Engagement 28.3 Power 1.67

Ashim Gupta Salesforce India



in	\mathbb{X}
ashim007	ashim_82
T - H	
Followers	Followers
35,687	1008
Engagement	Engagement
1784.35	20.16
Power	Power
9.67	1.67

Ashwani Singla Astrum



in ashsingla
Followers 7,949
Engagement 397.45
Power

14

Followers 2,134 Engagement 42.68 Power

3.33

 \mathbb{X}

ashsingla

Biswajit Dash Kotak Mahindra Bank



in biswajitdash79

Followers 8,764

Engagement 438.2 Power

4.33

1,733

 \mathbb{X}

https:mobile.twitter. combiswajitdash79

Power 2.67

Engagement 34.66

Followers

Suresh Gaur



in
sureshgaur Followers
21,293
Engagement 1064.65

Power

7

sureshgaur56 Followers 1,477 Engagement 29.54

 \mathbb{X}

29.54 Power 1.67

Kiran Veigas Happiest Minds



Megha Chhabra CK Birla Group



in
megha-chhab ra-1700089
Followers 11,123
Engagemen 556.15
Power

4.67

X megha7

Followers 967 Engagement 19.34 Power

1.33

Melissa Arulappan Target India



in	\mathbb{X}
marulappan	meltwith
Followers	Followers
8,275	1,199
Engagement	Engagement
413.75	23.98
Power	Power
4.33	1.67

Minari Shah

Amazon India



in	X
minari-shah-2762394	MinariShah
Followers 13,676	Followers 2,449
Engagement	Engagement
683.8	48.98
Power	Power
5.67	3.33

Neha Bahri

Bconnect Communications



•	
In	
nehasawhnev	
nenasawnney	

Followers **8,159** Engagement

407.95 Power

4.33

X sawhneyneha

Followers	
1,257	
Engagement	

25.14

Power **1.67**

Nikhil Dey Adfactors PR

in nikhildey
Followers 11,104
Engagement 555.2
Power 4.67

\mathbb{X} devdreaming Followers 2,768 Engagement 55.36

Power

3.33

Wells Fargo India

Pooja Thakran

in poojathakran

Followers 19,902 Engagement 995.1 Power 6.33

X
poojathakran?lang=en

Followers 969 Engagement 19.38 Power 1.33

Priya Patankar Phone Pe



in
patankarpriya
Followers
12,144
, Engagement
607.2

Power

5.67

priyeah13?lang=en Followers 971 Engagement

19.42

Power

1.33

 \mathbb{X}

rozelle I

Followers

2876

57.52

Power

3.33

Engagement

 \mathbb{X}

Priyadarshini SK Kaizzen -----



in priyadarshini-s-k-7ba4729 Followers 11,138 Engagement 556.9 20.32 Power 4.67

 \mathbb{X}

PriyadarshiniSK

Followers 1,016

Engagement

Power

1.67

Rozelle Laha

HT Media Group



in rozellelaha
Followers 8034
Engagement 401.7
Power 4.33

Shekhar Das Chowdhury Mercedes Benz India



in	X
shekhardaschow- dhury	shekhardc
Followers	Followers
7,859	1,384
Engagement	Engagement
392.95	27.68
Power	Power
4	1.67

Sunaina Jairath Ashirvad by aliaxis

suna-	X
ina-jairath-4421b35	sunainajairath
Followers 8,635	Followers 1,266
Engagement	Engagement
431.75	25.32
Power	Power
4.33	1.67

Tilak Amitava Chowdhury

The Gooseberry Solutions



Tuhina Pandey IBM India



in tuhina-pandey-tp19 Followers 10,198 Engagement 509.9

Power

4.67

tuhinapandey?lang=en

Followers 1,336 Engagement 26.72 Power

1.67

Vineet Handa Kaizzen



in	\mathbb{X}
vineet-handa-250024a	vineetalways
Followers	Followers
19,926	1,176
Engagement	Engagement
996.3	23.52
Power	Power
6.33	1.67

Xavier Prabhu PRHub



in xavierprabhu

Followers 30,920 Engagement 1546 Power 8.67 X xavierprabhu?lang=en

Followers **1,178**

> Engagement 23.56 Power 1.67

> > 17

and the second second

the second se

Aficionados . .

18

Girish Balachandran

On Purpose

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		Stores and
	110	ALL SA
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	m. d	
N.		
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R. K	A	

in girish-balachan- dran-6935851
Followers 4,666
Engagement 233.3
Power

3.67

X Girisham1
Followers 3,072
Engagement 61.44
Power

4

 \mathbb{X}

nitinmantri

Followers

3,986

79.72

Power

4

Engagement

Kumar Manish Communicate Karo

in \mathbb{X} kumarmanish9 kumarmanish9 Followers Followers 6,945 30,300 Engagement Engagement 347.25 606 Power Power 3.67 9.33

Nitin Mantri Avian WE -----



in nitinmantri
Followers 4,859
Engagement 242.95
Power 3.67

Prasad Ramasubramanian Veranda Learning Solutions

Constant of the second s
30
ATA

in	\mathbb{X}
prassad	prass
Followers	Follo 114
Engagement 53.1	Engo 228
Power 1.33	Powe 7

prassadrs Followers 11400

Engagement 228 Power

Ruchica Tomar

Uber India



•
in
ruchica-tomar-
115a3328
Followers
1,646
Engagement
82.3

Power 2.33

 \mathbb{X} ruchicatomar

Followers 14,300 Engagement

286 Power 7.67

19

Udit Pathak Media Mantra



in uditpathak

Followers

6,000

300

Power

3.67

 \mathbb{X} uditpathak06

Followers

7,860 Engagement

> Power 6

Engagement

157.2

Anshul Sushil

DNVKumara Guru Indian School of Business

Wizikey



in anshulsushil Followers 7,871 Engagement 393.55

4

Power

Power 4

 \mathbb{X}

AnshulSushil

Followers

3,738

74.76

Engagement



in	X
kumaraguru	kumaraguru
Followers	Followers
10,813	3,295
Engagement	Engagemer
540.65	65.9

Power

4.67

Engagement 65.9 Power

4

Sourav Mishra IIFL -----



in	\mathbb{X}
souravmishra	souravmishra1
Followers	Followers
32,086	3,033
Engagement	Engagement
1604.3	60.66
Power	Power
9.67	4

20



and the second second

the second s



AR Hemant Bankbazaar

in arhemant
Followers 4,528
Engagement 226.4
Power

3.67

X
arhemant
Collowers
Followers
1,368
Engagement
27.36
Power
1.67

- -



Aseem Sood

aseemsood	Xaseemsood
Followers 2,375	Followers 1,898
Engagement	Engagement
118.75	37.96
Power	Power
2.67	2.67

Carson Dalton Coca Cola India



in carsondalton Followers 4,184 Engagement 209.2 Power

3.33

 \mathbb{X} carsondalton Followers 1,293 Engagement 25.86 Power

1.67

Kamlesh Sharma TVS Motor Company_____



in	\times
kamleshksharma	kkschats?lang=en
F = U =	C - U
Followers	Followers
4,774	1,487
Engagement	Engagement
238.7	29.74
Power	Power
3.67	1.67

Krithika Bollamma OnePlus India



in krithika-bollamma-23938663

3,247 Engagement 162.35

Followers

Power 3

 \mathbb{X} keebo93

Followers 1,144 Engagement

22.88 Power 1.67

Monica Miglani Kia India



in monica-miglani-67319633

Followers

3232

161.6

Power

3

Engagement

Followers 949

Engagement

MonicaMiglani

18.98 Power

 \mathbb{X}

1.33

Mou Chakravorty

Deloitte India



in mouchakravorty
Followers 6,876
Engagement 343.8
Power

3.67

	\sim
y	mouchakravorty
	Followers
	1,231
	Engagement
	24.62
	Power
	1.67

X

Pooja Trehan Jio World Centre



atrehan	X poojabd
owers 27	Followers 2258
agement	Engagement
. 35	45.16
^{rer}	Power
57	3.33

Preeti Juneja Dreamweb



In
preetimehrajuneja
Followers
4,702
Engagement
235.1
Power
3.67

X preetijuneja Followers 1,986

Engagement

39.72

Power

2.67

Puneet Gupta INOX India



in	X
puneet48	puneet48
Followers	Followers
3136	1484
Engagement	Engagement
156.8	29.68
Power	Power
3	1.67

Rakesh Thukral

Edelman India



in	X
rakesh-thukral-a62744	RakeshThukral
Followers 2,796	Followers 2,490
Engagement	Engagement
139.8	49.8
Power 2.67	Power 3.33

Rishi Seth

Evoc Communications Consulting



Ronit Baugh Air India

Sadhna Arya Kaizzen



in
ronit-baugh
Followers
2,314

Engagement 115.7 Power 2.67

ronitbaugh?lang=en Followers 2,573

 \mathbb{X}

Engagement 51.46 Power

3.33



in	\mathbb{X}
aryasadhna	aryasadhna
Followers	Followers
5,939	1347
Engagement	Engagement
296.95	26.94
Power	Power
3.67	1.67

Seema Ahuja

Biocon Biologics & Biocon Group



in seemaahuja66	X SeemaAhuja1
Followers 6,966	Followers 2,147
Engagement	Engagement
348.3	42.94
Power 3.67	Power 3.33

Senjam Raj Sekhar Mobile Premier League -----

in senjam Followers 3,251 Engagement 162.55 Power 3

 \mathbb{X} senjam

Followers 1,526

Engagement

30.52 Power 2.67

Shailesh Goyal

Simulations



in shailesh-goyal- a11ab610	X ShaileshGo
Followers 6,662	Followers 1,159
Engagement	Engagem
333.1	23.18
Power	Power
3.67	1.67

ileshGoyal

59 jagement 8.18

24

About The Panel

A panel of experts reviewed the methodology and the influencers' list and ratified them.



KARTHIK SRINIVASAN

Karthik is a social media and digital marketing expert with over 16 years of experience across social media/digital communications, corporate communication, and public relations. He is a well-known thought leader in India's social media/social business space. He is also a communications consultant. He has worked with organizations, NGOs, non-profits, and start-ups to help them plan communications strategies across industries like technology, finance, and consumer goods. Karthik is also a published author, and in his book, "Be Social: Building Brand YOU Online", he talks about what it takes to build one's brand on social media.

Karthik's LinkedIn and X



SHREYA KRISHNAN

Shreya Krishnan serves as Managing Director for India at AnitaB.org. Previously, she held the role of EVP of Marketing and Communications at Aon, where she also served as the finance buyer lead for APAC and led marketing efforts in India. Shreya is recognized for her expertise in CSR and corporate grooming consulting. She sits on advisory boards for five organizations and four NGOs and holds certifications as an NLP Practitioner and Gestalt Master Therapist. Shreya is a strong advocate for inclusion and diversity and recently co-authored the book 'Words Matter: The Language that Girls Need to Speak', aimed at empowering readers with vocabulary that reshapes human interaction and treatment.

Shreya's LinkedIn and X



HEMANT GAULE

Hemant Gaule is the Dean of the School of Communications & Reputation, leading India's only Independent Institute of Public Relations (scoreindia.org). He is also responsible for creating the first community of PR and Communications professionals from South Asia. With diverse experience in corporate and brand communications and a focus on digital engagement, he has consulted for private sector entities, social, political and intellectual properties and government departments. In 2019, the ASEAN PR Network honored him as a Fellow Accredited Public Relations Practitioner.



KS NARAHARI

Narahari is a corporate communications professional with over four decades of experience in the field. He is currently a senior consultant at The PRactice. He has led several global communication initiatives in his career at organisations such as Wipro, IBM, Dell, and Texas Instruments. The Public Relations Council of India recognised his contribution to the profession by inducting him into its Hall of Fame in 2011. He also received the Fulcrum Lifetime Achievement Award at the 2017 PRAXIS Conference.

Narahari's LinkedIn and X

Hemant's LinkedIn and X

About The PRactice



The PRactice is a leading Public Relations firm with a domain focus on the Technology and Social Innovation space. The PRactice has consistently built a reputation around sound strategy, operational excellence, effective execution and the philosophy of growth through retention. The PRactice's understanding of their focus domains and an outside-in approach helps them devise objective, out-of-the-box business-centric, result-oriented strategies. The PRactice has offices in Bengaluru, Mumbai and New Delhi.

www.the-practice.net

About Reputation Today

Reputation

Reputation Today is a quarterly portal that features the latest trends and exclusive interviews of public relations stalwarts, corporate communication leaders, and top media professionals. The online magazine also features discussions on noteworthy case studies, PR tips and lessons, book reviews and special posts by experts, among other things.

www.reputationtoday.in



Disclaimer:

The report attempts to showcase the relative social media influencing power held by PR and communication professionals. The data for this exercise has been taken from December 2023 to April 2024. Only LinkedIn and Twitter have been considered. The PRactice has developed the methodology and The Power Grid.